INTERVIEW QUESTIONS FOR ASSET MANAGEMENT

Technical Questions:
1. What do you know about this company? Role? Why do you want to work here?
2. What is your investment philosophy? Value or growth?
3. Do you own/have you owned any stocks? Tell me about them. Why did you buy/sell them?
4. What do you think is most important: A company’s management, product, strategy, etc.?
5. What are five questions you would ask a company’s management if you were deciding to invest or not?
6. Which would you rather have: A good company with poor management, or a poor company with good management? Why?
7. Why don’t you want to work in Investment Banking? VC? Private Equity? Consulting?
8. It is common practice to evaluate P/E ratio to determine if a stock is cheap. If you had no comparable companies for a stock, how can you evaluate if a stock is cheap?
9. If you had to put ALL of your money in one stock and leave it there for 10 years, which stock would it be and why?
10. We want people who have a passion for investing in stocks – what have you done to demonstrate you have this?
11. Where do you see the market in 5-10 years and what leads you to believe so?
12. What is P/E and how would you use it to compare companies?
13. What are methods that are used to manage Asset management?
14. What are common risks for Asset management? And how to face?
15. What are three skills necessary to be successful in an Asset Management position?

Behavioral/Fit Questions:
1. Tell me a time when you had to deliver a presentation in order to influence someone’s decision.
2. Tell me a time when you had to make a professional difficult decision.
3. What qualities do you possess that would make you a good sales person?
4. What are two strengths/two weaknesses you posses?
5. What’s the biggest risk you have ever taken?
6. Tell me about a time when you had to motivate a group of people.
7. If I were to ask your friends, how would they describe you?
8. Are you comfortable with numbers?